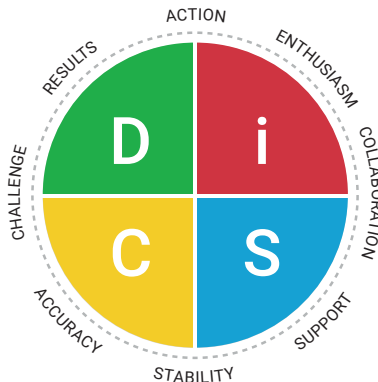


My Workplace Style Guide



HOW TO WORK EFFECTIVELY WITH ME:



WORKING EFFECTIVELY WITH D

DOMINANCE

When Trying to Connect: Make efficient use of time, get right to the point, and expect candor

When Problems Need to Be Solved: Tackle problems boldly and avoid sugar-coating or overanalysis

When Things Get Tense: Face issues quickly and directly, and avoid taking bluntness personally

WORKING EFFECTIVELY WITH I

INFLUENCE

When Trying to Connect: Convey enthusiasm, make a personal connection, and be collaborative

When Problems Need to Be Solved: Remain optimistic, be open to change, and expect spontaneity

When Things Get Tense: Stay calm, acknowledge their feelings, and avoid personal attacks

WORKING EFFECTIVELY WITH S

STEADINESS

When Trying to Connect: Show warmth, take an easygoing approach, and be collaborative

When Problems Need to Be Solved: Respect their caution, acknowledge people's needs, and set a timeline

When Things Get Tense: Practice patience and diplomacy to avoid shutting them down

WORKING EFFECTIVELY WITH C

CONSCIENTIOUSNESS

When Trying to Connect: Focus on the facts, avoid pushing them, and expect skepticism

When Problems Need to Be Solved: Show appreciation for their logic, but don't let them get bogged down

When Things Get Tense: Allow them time to process, and avoid becoming forceful or emotional